

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 13 held on Wednesday 7th August, 2024

CTC LEAF : 55,252 packages of tea on offer met with a fair demand.

BROKENS: Well made good liquoring Brokens once again met with a fairly good demand but were easier. Medium types also met with a fairly good demand again at easier rates. Plain types met with less demand and prices were easier with more withdrawals. BLFs met with a restricted demand with quite heavy withdrawals.

FANNINGS: Well made good liquoring Fannings were a fairly good market but prices were slightly easier following quality. Medium varieties were also a fairly good market but prices eased slightly. Plain types met with less demand and prices were easier with more withdrawals. BLFs met with a restricted demand with quite heavy withdrawals.

DUST: 11,234 packages of tea on offer met with a fairly good demand. Good liquoring Dusts sold well at slightly easier rates. Their Mediums were also a lower market and prices declined upto Tk.10/- closely following quality. Plain/BLF Dusts met with less demand and sold barely steady with quite fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: This sale was held two days later than schedule where offerings were again higher. Blenders lent good support particularly for the good liquoring varieties on offer whilst Loose tea buyers were selective. As a result, withdrawals were more this week.

Dusts sold well.

Our Catalogue: (Sale 13) Avg : Tk 206.70, Sold 70.71% ,
(Sale 12) Avg : Tk 209.79, Sold 77.22%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	220-230	230-240	Best	220-230	225-235	PD	193-289	195-285
Good	205-215	215-225	Good	205-215	210-220	RD	160-326	160-310
Medium	200-205	205-210	Medium	200-205	200-210	D	160-331	162-349
Plain	160-180	160-175	Plain	160-180	160-180	CD	160-366	160-340
BLF	160-165	160-170	BLF	160-165	160-170	BLF	160-180	160-206

Exchange Rates 7th August, 2024 Sterling Pound 148.7831 Dollar: Tk. 117.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Chhotalekha	GBOP	10	290/-	Rajdhani
Fannings	Chhotalekha	OF	10	264/-	Rajdhani
Clonal Brokens	Amtali	GBOPS(TV1)	10	342/-	AKT
Clonal Fannings	Amtali	GOFs(TV1)	10	294/-	LC
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	326/-	Ispahani
D (incl.Clone)	* Madhupur	D(BT1)	10	331/-	Mintu
CD (incl.Clone)	* Madhupur	CD(BT1)	10	366/-	Mintu

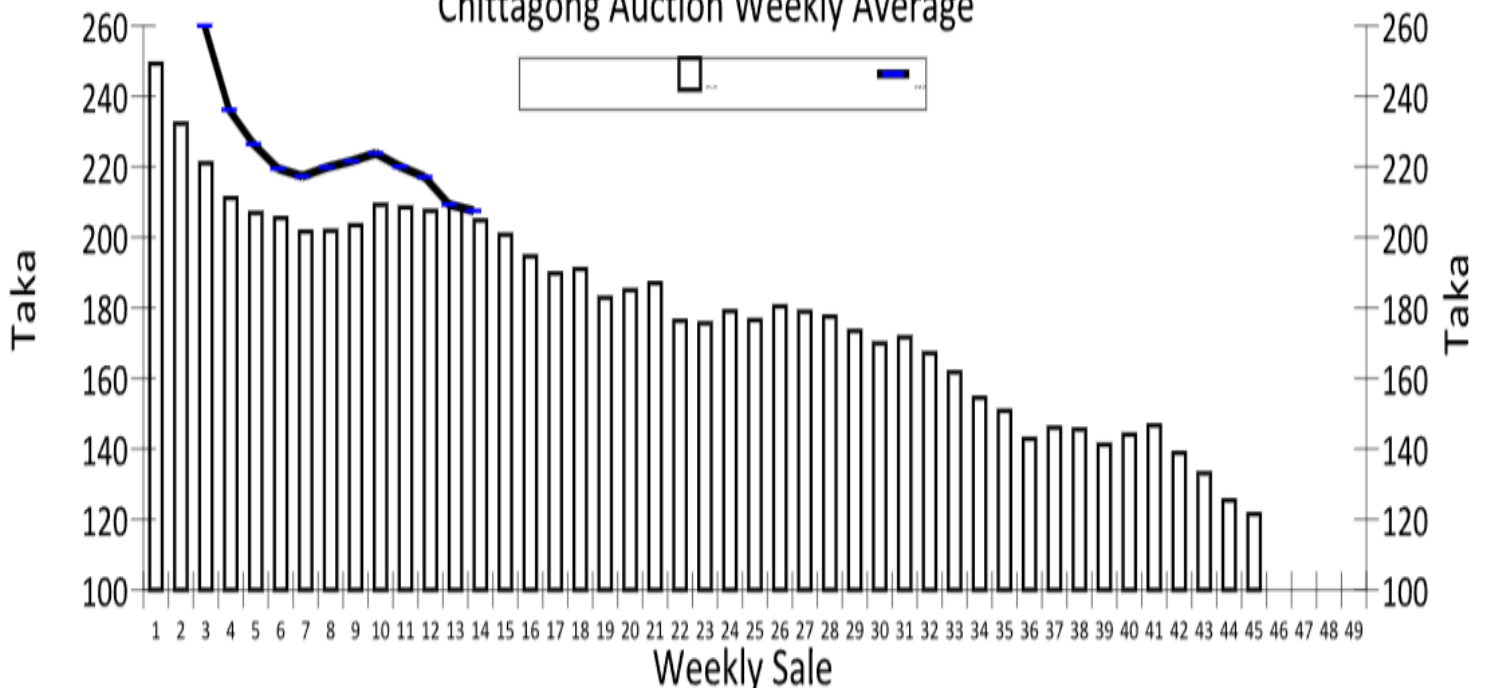
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 13)		Next Sale (Sale 14)		Packages	Qty/Kg	Packages	Qty/Kg
	Season 2024-25	Season 2023-24	Season 2024-25	Season 2023-24				
Leaf	55,252	2,757,074.8	57,255	2,857,025	65,716	3,279,228.4	57,300	2,859,270
Dust	11,234	560,576.6	15,839	790,366	14,045	700,845.5	15,549	775,895
Total	66,486	3,317,651.4	73,094	3,647,391	79,761	3,980,073.9	72,849	3,635,165

Chittagong Auction Average - Sale 12
(Season 2024/25): Tk 207.52 & (Season 2023/24): Tk 207.48

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale						Up-to-Date Sale					
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,757,003.0	203.89	1,756,461.0	204.66	12,795,248.4	77.5%	204.69	11,979,316.9	79.45%	217.61	-815,931.6	12.92
CTC DUST	470,940.8	220.90	414,928.5	223.60	3,988,937.7	22.5%	226.18	3,400,606.8	20.28%	234.43	-588,330.9	8.25
Sub-Total	2,227,943.8	207.65	2,171,389.5	208.28	16,784,186.1	99.9%	209.80	15,379,923.7	99.73%	221.33	-1,404,262.5	11.53
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	302.6	0.00%	1,061.43	302.6	1,061.43
Total	2,227,943.8	207.48	2,171,389.5	208.28	16,784,186.1	99.9%	209.80	15,380,226.3	99.73%	221.34	-1,403,959.8	11.54
Green Tea	10.0	1,150.00	1037.8	687.39	257.0	0.0%	1,147.00	1,251.7	0.00%	909.35	994.7	-237.65
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
Total	2,227,953.8	207.49	2,172,427.30	208.51	16,784,480.6	99.9%	209.82	15,381,527.1	99.74%	221.40	-1,402,953.5	11.58
Other (s)	6,402.7	168.33	30,180.2	136.21	143,993.6	0.1%	126.78	172,213.7	0.26%	118.54	28,220.1	-8.24
G.Total	2,234,356.5	207.38	2,202,607.50	207.52	16,928,474.2	100.0%	209.11	15,553,740.8	100%	220.26	-1,374,733.4	11.15

Buyer Purchase Analysis

Buyer	For the Sale						Up-to-Date Sale					
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	9,486.0	0.02%	224.45	6,992.0	0.27%	228.43	-2,494.0	3.98
Internal	2,234,356.5	207.38	2,202,607.50	207.52	16,918,988.2	99.98%	209.10	15,546,748.8	99.73%	220.26	-1,372,239.4	11.16
Grand Total	2,234,356.5	207.38	2,202,607.50	207.52	16,928,474.2	100%	209.11	15,553,740.8	100%	220.26	-1,374,733.4	11.15

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month			
		2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh *	May	7.42	8.17	4.78	-3.39	14.48	13.71	11.47	-2.24
North India	June	20.1	22.9			133.2	134.4		
South India	June	119.3	109.7			347.1	344.0		
All India	June	23.9	28.2			119.6	113.7		
Sri Lanka	June	143.2	137.9			466.7	457.7		
Kenya	May	57.9	57.9			227.9	225.5		

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 31- 30th & 31st JULY, 2024

CTC Leaf: There was strong demand. Best liquoring Assams witnessed a moderate correction in levels and were easier overall. Good Assams followed a similar trend whilst other categories were steady. Good Dooars were barely steady whilst medium and plainer sorts were irregular around last. M/s Tata Consumer Products operated primarily on medium sorts. Local buyers operated on clean, well-made varieties. Exporters operated selectively.

Tea Category	Price Range (USC/kg)
BEST ASSAMS	477-512
GOOD ASSAMS	381-453
MEDIUM ASSAMS	226-322
GOOD DOOARS	322-369
MEDIUM DOOARS	214-298
PLAINER DOOARS	155-203

COONOOR SALE 31-2nd AUGUST, 2024

DEMAND:- Good demand and improved further with the progress of sale, especially on better medium and medium sorts.

MARKET:- The total CTC leaf teas sold this week was 96.11% (1725855.26kgs) of the total offering of 1795628.76Kgs.

Exporters operated on the larger and medium broken. Major Blenders and others were selective on the other sorts. Internal buyers continued to be subdued. The Major blenders absorption was at 48.25% of the total CTC leaf sold.

CTC Leaf	Best(USC/kg)	Good(USC/kg)	Better Medium(USC/kg)	Med(USC/kg)	Plain(USC/kg)
Larger Brokens	NA	156-166	129-141	119-127	106-117
Medium Brokens	216-305	188-206	136-187	124-135	118-123
Smaller Brokens	203-253	197-201	136-195	118-135	107-117
Fannings	206-220	198-201	133-172	113-132	102-112

SILIGURI SALE 31- 31st JULY, 2024

Good demand. Best/good & better medium sorts were irregular & easier in line with quality. Plainer sorts saw better enquiry and tended firm to dearer. Internal & Blenders.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	328-393	310-363	280-340
Medium/ Better Medium	238-322	226-304	203-274
Common / BLF	149-232	143-220	149-203

MOMBASA SALE 31- 29th & 30th JULY, 2024

Improved general demand for the 221,720 packages (14,969,520.00 kilos) packages in the market; 51.72% remained unsold

CTC QUOTATIONS	BPI – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	255 – 320	305 – 381	270 – 372	272 – 346
Good	255 – 298	291 – 335	270 – 288	270 – 281
Good Medium	255 – 300	279 – 328	270 – 276	270 – 288
Medium (KTDA)	250 – 254	200 – 288	258 – 287	245 – 275
Medium (Plantations)	132 – 244	130 – 226	154 – 212	113 – 216
Lower Medium	085 – 210	097 – 166	110 – 184	105 – 156
Plainer	050 – 130	045 – 120	052 – 144	060 – 126